

This equipment is to be used with the Chip comparator.

April 30, 1964

Digital Readout Comparator

The [redacted] counter which was shipped to [redacted] in January was not giving any difficulty when I inquired about it on my last visit to [redacted]. The trouble that [redacted] thought they were having was traced to the 5 KW lamp power supply which was feeding noise into the counter.

The other counter was shipped in March and was destined to go to [redacted]. I haven't heard whether it got there or not. There was some mixup at [redacted] regarding model numbers, but I assume that is all cleared up now.

[redacted] said he had followed up on their invoices and he expects they will get paid in about a week. He did not send [redacted] the data on their costs on the job because he had not received the information from their accounting office. He expects to get it shortly.

[redacted] called and requested a quote on a counter system. [redacted] said he could not quote without authorization from the customer who had paid the development costs. Although there is no legal problem, business ethics prevented him from doing so. [redacted] what the price would be if he were permitted to quote. [redacted] impresses me as being a reliable company with a high regard for their responsibilities.

On John's last visit about April 10, [redacted] had given him a bid for a 2-axis system identical to the ones supplied on this contract, and a 4-axis system with delivery in 90 to 120 days. He felt that with the experience of the previous contract behind them, that those delivery dates were pretty realistic. There is always the problem though of some miswiring occurring which is difficult to find in the check out stage.